

SPARKS & REMARKS

VOLUME 16, ISSUE 2

HAPPY HOLIDAYS

DECEMBER 2023



TOWERING OVER THE REST

PB provided a turnkey package for a Tampa based customer by providing the design, engineering, detailing, fabrication, coatings, and installation of a 12' diameter x 40' tall API 650 storage tank. This vessel was fabricated at our Adamo facility and installed by PB construction division team members for a customer. This vessel featured a

spiral staircase and a two-coat shop applied paint system.

This project is an example of the value-added services PB provides our customers by offering a complete package that reduces lost time of interface between multiple companies during project design and installation.

Success for Our Customers, Our Employees & Our Company

12781 US Highway 41 South, Gibsonton, FL 33534 • 813-241-4261 • www.tti-fss.com

Season's Greetings



I hope this holiday season finds you in good health and high spirits! In a world often dominated by headlines of crises, conflicts, and challenges, it can be easy to lose sight of the many reasons for optimism. Amidst the turbulence of our times, there are clear indications that should inspire hope and positivity, both in the realm of our business and on a global scale.

Our business has proven its resilience time and time again. We've weathered economic downturns, market fluctuations, and unforeseen challenges and have emerged stronger as a result of overcoming these obstacles. This resilience is a testament to our team's ability to adapt, improve, and find new opportunities. We are currently enjoying an increase in demand for the unique products and services we provide, so we are excited about our future.

The rapid pace of technological advancements has opened new horizons for businesses. While the headlines are filled with the promise of artificial intelligence, automation, and data analytics, it is the individual effort and improvement of our team members that is driving our advancement. We will continue to incorporate new equipment and techniques to make us more efficient, accomplish our work in a safer manner and in less time, but all of these are simply better tools in the hands of our professionals. One example is our incorporation of cobots for welding in our shops this past year, which I like to compare to a skilled builder who is able to do their job faster with a nail gun than they could with a hammer. The work is accomplished faster and safer, but it still takes a professional to do the job correctly. Thanks to our team for their willingness to try new things to make us better.

We are going to continue to focus on attention to detail and doing things right the first time. As a team, we have made significant improvements in efficiency which have helped us to identify that

by eliminating rework, we can take the next steps in productivity. In today's fast-paced world, where efficiency and productivity are highly prized, there is often a temptation to hurry through tasks in an attempt to save time. However, the age-old adage "haste makes waste" still holds true, especially in welding. Doing things correctly the first time is, in fact, more time-efficient and beneficial.

One of the primary reasons why taking the time to do things correctly is faster is because it eliminates the need for time-consuming revisions, corrections, and rework. In welding, the time for repairs is exponentially more than the initial time required. Rushing through a task leads to errors, oversights, or incomplete work, necessitating additional time to rectify mistakes. I am optimistic that our collective focus on doing things right the first time and being quick in our work, but never at the sacrifice of quality, will be beneficial for us all in the coming year. We want to make sure that our focus is on achievement and not activity.

The last eight pages of this newsletter are filled with pictures of important people. We are pleased to recognize the Precision Build team members who have at least five years of service and sadly share some short stories about friends we have lost. David, Brian, and Kathie each contributed to our team in their own ways and will be missed.

There are plenty of reasons to be optimistic about the future of our business. By leveraging our strengths, embracing innovation, and staying attuned to market dynamics, we can navigate any challenge and seize opportunities as they arise. Together, we can continue to build a bright and prosperous future for our company. Thank you for your dedication and commitment to our shared vision. I look forward to working with you to capitalize on the exciting prospects that lie ahead.

Corey Yraguen
CEO

*"Be quick, but don't hurry."
– John Wooden*

BIG BRIDGES REQUIRE BIG GIRDERS



PB was asked to assist a partner fabrication company on a South Florida Bridge Project. Our scope of work included three large box girders and a progressive assembly of the boxes and their associated connection tub girders.

Fabricated with 3 1/2" thick flange plate material, the box girders are up to 67' long and weight approximately 200,000 lbs. each. This project featured HPS 70 plate material with complete joint penetration welds for much of the project. PB utilized induction heating systems and semi-automated welding processes to perform efficient, high-quality welds and achieve stellar results.

After fabrication, these boxes were put into a progressive assembly to match drill all connections and connection materials.

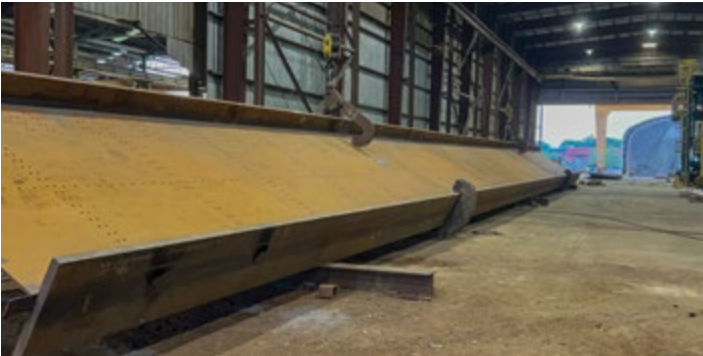
MADE TO ORDER FROM OUR PB TEAM IN ATHENS, ILLINOIS



Fabricated at our Athens, Illinois facility, these 5,200-gallon, stainless-steel tanks have proven to be a hit. Built to customer specifications, these tanks are a turnkey-solution for customers

seeking the highest quality fabrication from one highly diversified facility. So far, PB has received 24-orders for stainless steel tanks like these, and the year isn't over yet!

BUILDING GIRDERS FOR A RAILROAD BRIDGE



The PB fabrication team has begun work on the second series of eight large girders for a railroad bridge. These 185' long x 12' tall girders weigh more than 200,000 lbs. This project requires that all material is CNC drilled prior to fabrication to allow for a more efficient assembly process. The webs have more than 2,500 holes per girder. The

flange material is 3" thick and receives a complete joint penetration weld for the entire length of the girder. PB utilizes an induction heating and semiautomated welding process to increase efficiency and reduce weld defects. After fabrication is completed, the bridges will be fully assembled before shipment in Florida.

THIRTEEN TANKS FABRICATED AND ERECTED FOR A CLIENT IN GEORGIA

PB has engineered, fabricated, and erected three shop-built tanks and ten field erected tanks for a customer in Georgia. These tanks range in size from 14' to 29' in diameter and 16' to 32' in height, with eight of the tanks requiring internal floating roofs. They will be used to store multiple products.

The shop built tanks were fabricated at our Adamo facility in Tampa and shipped as over-dimensional loads to the erection site. Field erection was executed by one of our PB field crews with all the required welding certifications, PQR and WPS, as well as certifications in complete accordance with ASME Section IX.



PRECISION BUILD™

UNITED STATES



Stephen Firman
61 Years



Calvin Reed
47 Years



Dale Ison
45 Years



Gary Scrivener
45 Years



Kevin Young
43 Years



Jack Eckerston
41 Years



Randy Allen
37 Years



Butch Armstrong
37 Years



Edward Glass
36 Years



Timothy Bell
33 Years



Larry Merrill
32 Years



Chad Kiel
30 Years



Aaron Pedigo
29 Years



William McCullen
28 Years



John Niehaus
28 Years



Miguel Ontiveros
27 Years



Kevin Sigl
27 Years



Allen Bright
26 Years



Ken Hardy
26 Years



Richard Million
26 Years



Jody Evans
25 Years



Salomon Falcon Guardia
23 Years



Monica Guirales
23 Years



Joey Allen
22 Years



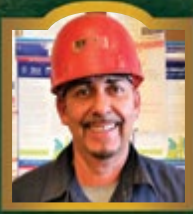
John Biddle
22 Years

PRECISION BUILD™

UNITED STATES



Joaquin Gonzalez
22 Years



Windell (Ben) Hyde
22 Years



Billy O'Kelly
22 Years



Jose Salazar
22 Years



Gary Ruff
21 Years



Michael Coffman
19 Years



David Hemming
19 Years



Jose Rodriguez
19 Years



Michael Abdoney
18 Years



Louis Burgess
17 Years



Jose Cordero-Castro
17 Years



Jacob Flink
17 Years



Juan Puyo
17 Years



Karl Brown
16 Years



Thomas Martin
16 Years



Gary Rajaram
16 Years



Steve Rials
16 Years



Josue Salazar
16 Years



Genna Brockhouse
15 Years



Tanya Hengesteg
15 Years



Juan Martinez
15 Years



Samuel Morse
15 Years



Wayne Moseley
15 Years



Russell Walsh
15 Years



Robert Hudson
14 Years

PRECISION BUILD™

UNITED STATES



Joseph Brent
14 Years



Karl Marschke
14 Years



John Michaud
14 Years



David Aldana
13 Years



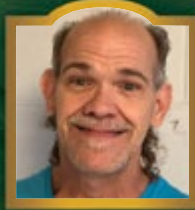
Christian Babb
13 Years



Jason Bahamonde
13 Years



Kenneth Bentley
13 Years



Scott Herendeen
13 Years



Randy Kuhn
13 Years



Kristofer Limerick
13 Years



Christopher Mora
13 Years



Robert Winger
13 Years



David Hechinger
12 Years



Joel Hernandez
12 Years



Jeffrey Hughes
12 Years



Shawn Sawyer
12 Years



Joseph Eutermark
11 Years



Tyrone Lee
11 Years



William Prescott
11 Years



Federico Rivas
11 Years



Ryan Stratton
11 Years



James Anderson
10 Years



Randall Kelley
10 Years



Avdon Martinez
10 Years



Saladin Sharrieff
10 Years

PRECISION BUILD™

UNITED STATES



Ken Barber
9 Years



Bruce Berray
9 Years



Stephen Gord
9 Years



Robert Grant
9 Years



Douglas Hepperel
9 Years



Jeffery Horn
9 Years



Ross Kunert
9 Years



Markus Magee
9 Years



Brianna McCall
9 Years



Tracy Monson
9 Years



Adrian Rios
9 Years



Ed Adams
8 Years



Donna Andersen
8 Years



Steven Andersen
8 Years



Donald Brown
8 Years



James Derry
8 Years



Deborah Hayden
8 Years



Stephen Kirby
8 Years



Robert Mann
8 Years



Bonnie Parker
8 Years



Abel Vigoa
8 Years



Craig Baker
7 Years



Phillip Cerwinske
7 Years



Bobby Helms
7 Years



Richard Hoskins
7 Years

PRECISION BUILD™

UNITED STATES



Juan Lima
7 Years



Mauricio Rico, Jr.
7 Years



Rosendo Rico Paz
7 Years



Jeff Soost
7 Years



Christopher Bopp
6 Years



Diego Carrillo
6 Years



Billy Crittendon
6 Years



Eric Dunham
6 Years



Gordon Hendricks
6 Years



James Holland
6 Years



Scott Lauher
6 Years



Chris Moore
6 Years



Devon Robert Rajaram
6 Years



Luis Rivera Torres
6 Years



Alejandro Velez
6 Years



Florencio Delgado
5 Years



Jimmie Jones
5 Years



Mark Knous
5 Years



Elizabeth Leng
5 Years



Manolo Martinez
5 Years



Joseph Miller
5 Years



Michael Roberts
5 Years



Khamsook Thongvan
5 Years



PRECISION BUILD™

INTERNATIONAL



Freddy Tobar
29 Years



Cristobal Garcia
26 Years



Pedro Cohn
25 Years



Danilo Lopez
24 Years



Leonard Muthra
24 Years



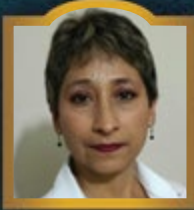
Vinicio Pazos
24 Years



Edona Tearr
23 Years



William Lopez
20 Years



Rosalba Torres
20 Years



Miguel Aponte
19 Years



Crisantos Asig
19 Years



Rafael Franco
19 Years



Jose Golindano
19 Years



Ronald Lopez
18 Years



Lester Blanco
17 Years



Anthony Russell
17 Years



Cecil Similen
17 Years



Andres Hernandez
16 Years



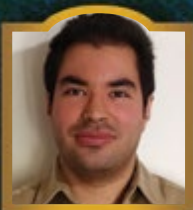
Milena Rosa Angulo
15 Years



Maurice Barr
15 Years



Teresa Canas
15 Years



Santiago Otorola
15 Years



Roberto Valencia
15 Years



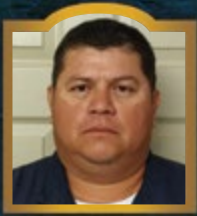
David Brown
14 Years



Lynden Roker
13 Years

PRECISION BUILD™

INTERNATIONAL



Gerson Suarez
14 Years



Josue Turcios
14 Years



Kem Ambrister
13 Years



Budley Anderson
13 Years



Trevon Russel
13 Years



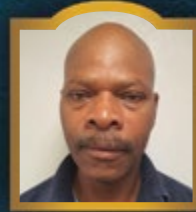
Trevor Sands
13 Years



Aura Marina Mijangos Quinonez
13 Years



Ray Murphy
12 Years



Calvin Rolle
12 Years



Claudia Sagastume
12 Years



Travis Thompson
12 Years



Kerllia de Esturaín
11 Years



Ivan Russell
11 Years



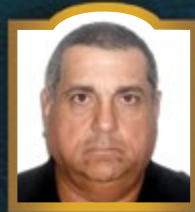
Tristan Smith
11 Years



Virgilio Forbes
10 Years



Jhonny Hoyte
10 Years



Juan Torbay
9 Years



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Precision Build Increases Visibility and Markets at Industry Events

FTBA – Florida Transportation Builders' Association
February 8 – 9, 2024 - Signa Orlando Bonnett Creek, Orlando, FL

NISTM - National Institute For Storage Tank Management
April 3 - 5, 2024 - Rosen Shingle Creek Hotel, Orlando, FL

ILTA - International Liquids Terminals Association
Booth No. 802 - May 6 - 8, 2024 - George R. Brown Convention Center, Houston, TX

WE MOURN THE PASSING OF THREE PRECISION BUILD / TT-FSS FAMILY MEMBERS

DAVID E. NEWLIN

David Newlin of Spartanburg, SC, passed away on July 13, 2023, after a lengthy battle with Parkinson's disease. Recognized as a top, worldwide tank and structural engineer, David was well respected by the industry and many "old timers" at TT-FSS. David worked in the tank and structural industry for forty-seven years, the last thirty with TT-FSS, before retiring in 2014. He came to us in 1984 with a master's degree in Structural Engineering and earned, during his tenure, his master's in business administration. While at TT-FSS, David created and developed



a professional engineering department to guide our expansion and manage our nascent field construction arm. David's contributions made him a primary driver in the growth of our company, creating a path to excellence, that is today, continued by Precision Build. David's contributions were recognized in 2021 through an endowment placed with Hillsborough Community College in Tampa, the Allen, Hester, Newlin Scholarships in welding and fitting, named for three key employees, skilled in their profession and dedicated to their life's work.

BRIAN ALBERT

Brian Albert passed away on September 25, 2023, after a lengthy battle with cancer. Brian was hired by TT-FSS in 2006 as CFO and Controller, and he immediately faced the challenge of overseeing a major technical upgrade of the company's financial and management control systems. He took the reins at a time when the



company was enjoying significant foreign and domestic growth, but also moving rapidly into high-tech fabrication. Brian worked at TT-FSS for 12 years, until he stepped down in 2018. Brian's skills and leadership paved the way for much of our company's success and spurred the development of the financial and administrative team we depend on today. Many here at PB worked with Brian and enjoyed his professionalism, his company and his friendship.

KATHLEEN MAY CHAMBRY

Kathleen (Kathie) Chambry of Riverview, FL, passed away on September 22, 2023. She was just 52 years old. Kathie was our sole steel Purchasing Manager for the past 4 years. She



touched many lives here at Precision Build, in the very best way. So many of us are grateful we got the chance to know her as both a colleague and a friend. Kathie had a bright and vibrant presence about her. She had the most beautiful radiant smile, was so full of life and knew no stranger. She loved the beach, with her toes in the sand and sun

on her face. She loved amusement parks and cruising on the high seas. And whenever possible, you would find her and her husband out on their Harley motorcycle getting some "Wind Therapy." Kathy was a sweet and beautiful soul, and we hope she is with the angels and riding like the wind.

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